

## State of South Dakota



## Candidate's or Committee's Report of Receipts and Expenditures

Candidates and candidate committees: File in the office where you filed your nominating petition.

PACs, political party, ballot question and other committees: File with Elections Department, Secretary of State's Office,  
500 E Capitol Ave., Pierre, SD 57501-5070

RECEIVED  
OCT 30 2006  
S.D. SEC. OF STATE

See pages 9 &amp; 10 of the Guideline Book for specific instructions on completing this report.

Name of Candidate or Committee Glen W. EngComplete Mailing Address PO Box 321, Yankton, SD 57078Name of Person Making Report Glen W. Eng Daytime Phone Number 605 669-3095If you are a candidate, what office are you seeking? First Judicial Circuit Judge (F)

If you are a ballot question committee, indicate which measure(s) the committee was involved with during the reporting period and whether the measure was supported or opposed.

Type of Report (See pages 4 & 5 of Guideline Book) TerminationFor Reporting Period Ending (See pages 4 & 5 of Guideline Book) Oct. 28, 2006*The following verification must be completed before submitting report.*

## VERIFICATION OF PERSON MAKING REPORT

I Glen W. Eng (print name legibly), certify that I have examined this report and to the best of my knowledge and belief it is true, correct and complete.Date: Oct. 28, 2006

Glen W. Eng  
Candidate Signature or  
Signature of Committee Treasurer or Chairperson  
Filed this 30th day of

Revised July 2001

October 06  
Chris Nelson  
SECRETARY OF STATE

This schedule is used for reporting all direct contributions. You must keep a record of all contributors, but for this report you may combine all contributions of \$100 or less from individuals and the same from political parties and enter these sums as unitemized contributions on their respective lines below and on the next page. Any contribution of more than \$100 or aggregate during a calendar year from an individual or political party and all contributions from PAC's must be entered as a separate item (itemized) giving the amount, name, address and place of employment (if applicable) of the contributor. Each type of contributor has their own section for itemization. This schedule may be duplicated if you need more space, or you may attach additional sheets of paper.

‡§

[illegible][illegible]

\*\$

Name of Candidate or Committee Glen W. Eng  
 For the reporting period ending Termination 10-28-06

### Schedule A - Direct Contributions (continued)

\*\$ \_\_\_\_\_

Unitemized Contributions from Political Parties:

Itemized Contributions from Political Parties

Party Name

Address

\$ \_\_\_\_\_

\$ \_\_\_\_\_

\*\$ \_\_\_\_\_

Total of Itemized Contributions from Political Parties:

Itemized Contributions from Political Action Committees (PAC's) - All contributions from PAC's must be itemized.

PAC Name

Address

\$ \_\_\_\_\_

\$ \_\_\_\_\_

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\*\$ \_\_\_\_\_

Total of Itemized Contributions from Political Action Committees:

\$ \_\_\_\_\_

Total of All Direct Contributions (Sum of all lines with an \*)

Name of Candidate or Committee: Glen W. Eng  
 For the reporting period ending: termination 10-28-06

### Schedule B - Fund-Raising Events Proceeds

List on this schedule fund-raising events held to raise money for the candidate and the net proceeds derived from each event. If a contributor gives more than \$100 or their contribution results in their aggregate being more than \$100 in the calendar year, those contributions must be itemized on Schedule A.

Type or Name of Event	Net Proceeds

Total: \_\_\_\_\_

### Schedule C - In Kind Contributions

Report all non-cash contributions of goods or services and the estimated fair market value. If the value exceeds \$100, the name of the contributor, residence address and place of employment must be reported.

Nature of Non-Cash Contribution	Name, Residence Address & Place of Employment	Estimated Value

Total: \_\_\_\_\_

### Schedule D - Other Income

Use this schedule to report any refunds, interest earned or other income which is not a direct contribution.

Source of Income	Amount

Total: \_\_\_\_\_

This schedule is to report all expenditures relating to a candidate's campaign. Line items have been provided for reporting common expenses. All other expenses should be listed. All contributions to candidates and committees must be listed individually.

[illegible]

**Total Expenditures:** 53.02

This schedule is to report all of the candidate's campaign obligations which are unpaid at the end of the reporting period. If a service has been contracted but not billed, estimate the amount of the obligation.

[illegible]

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Name of Candidate or Committee: Glen W. Eng  
 For the reporting period ending: Termination 10-28-06

### Summary Page

This summary sheet will give a brief outline of all campaign finance activity during this reporting period. Please transfer all totals from the schedules previously completed.

1. Amount on hand, if any, at the beginning of the reporting period: \$ 0
2. Receipts
 

Schedule A - Direct Contributions	\$	<u>                    </u>
Schedule B - Fund-Raising Events	\$	<u>                    </u>
Schedule C - In Kind Contributions	\$	<u>                    </u>
Schedule D - Other Income	\$	<u>                    </u>
Total of all Receipts	\$	<u>                    </u>
3. Total Monetary Receipts (A+B+D) \$
4. Candidate's Personal Contribution to Own Campaign \$ 53.02
5. Monetary Loans to Candidate or Committee During Reporting Period \$
6. Monetary Loans Repaid During Reporting Period \$
7. Expenditures - Schedule E \$ 53.02
8. Unpaid Obligations - Schedule F \$
9. Amount on hand at the close of this reporting period. \*  
 This should equal lines (1+3+4+5) - (6+7) \$ 0

The first part of the document discusses the importance of maintaining accurate records of all transactions. It emphasizes that every entry, no matter how small, should be recorded to ensure the integrity of the financial data. This includes not only sales and purchases but also expenses and income. The document further states that regular audits are necessary to verify the accuracy of these records and to identify any discrepancies or errors. It also mentions that proper record-keeping is essential for tax purposes and for providing a clear picture of the company's financial health to stakeholders.

In the second part, the focus shifts to the management of inventory. It highlights the need for a systematic approach to tracking stock levels, ensuring that there is always enough inventory to meet customer demand without overstocking, which can lead to increased holding costs. The document suggests implementing a just-in-time (JIT) inventory system, which allows for the efficient flow of goods from suppliers to customers, minimizing waste and maximizing profitability. Additionally, it discusses the importance of regular physical counts of inventory to reconcile with the recorded amounts.

The third section addresses the topic of human resources. It stresses the importance of having a well-defined organizational chart and job descriptions for all employees. This helps in clarifying roles and responsibilities, which is crucial for effective teamwork and productivity. The document also touches upon the need for ongoing training and development for the workforce to keep skills up-to-date and to foster a culture of continuous improvement. Furthermore, it mentions the importance of fair compensation and benefits to attract and retain top talent.

The final part of the document discusses the overall financial strategy of the company. It outlines the goals for the upcoming fiscal year, including targets for revenue growth, cost reduction, and profit margins. It also mentions the importance of maintaining a healthy cash flow and managing debt effectively. The document concludes by stating that a comprehensive financial plan is essential for the long-term success and sustainability of the organization.

The document concludes with a summary of the key points discussed. It reiterates the importance of accurate record-keeping, efficient inventory management, effective human resource practices, and a clear financial strategy. It encourages the management team to implement these strategies diligently to achieve the company's goals. The document also mentions that a detailed report will be provided to the board of directors at the next meeting, outlining the progress made and the challenges faced during the period.